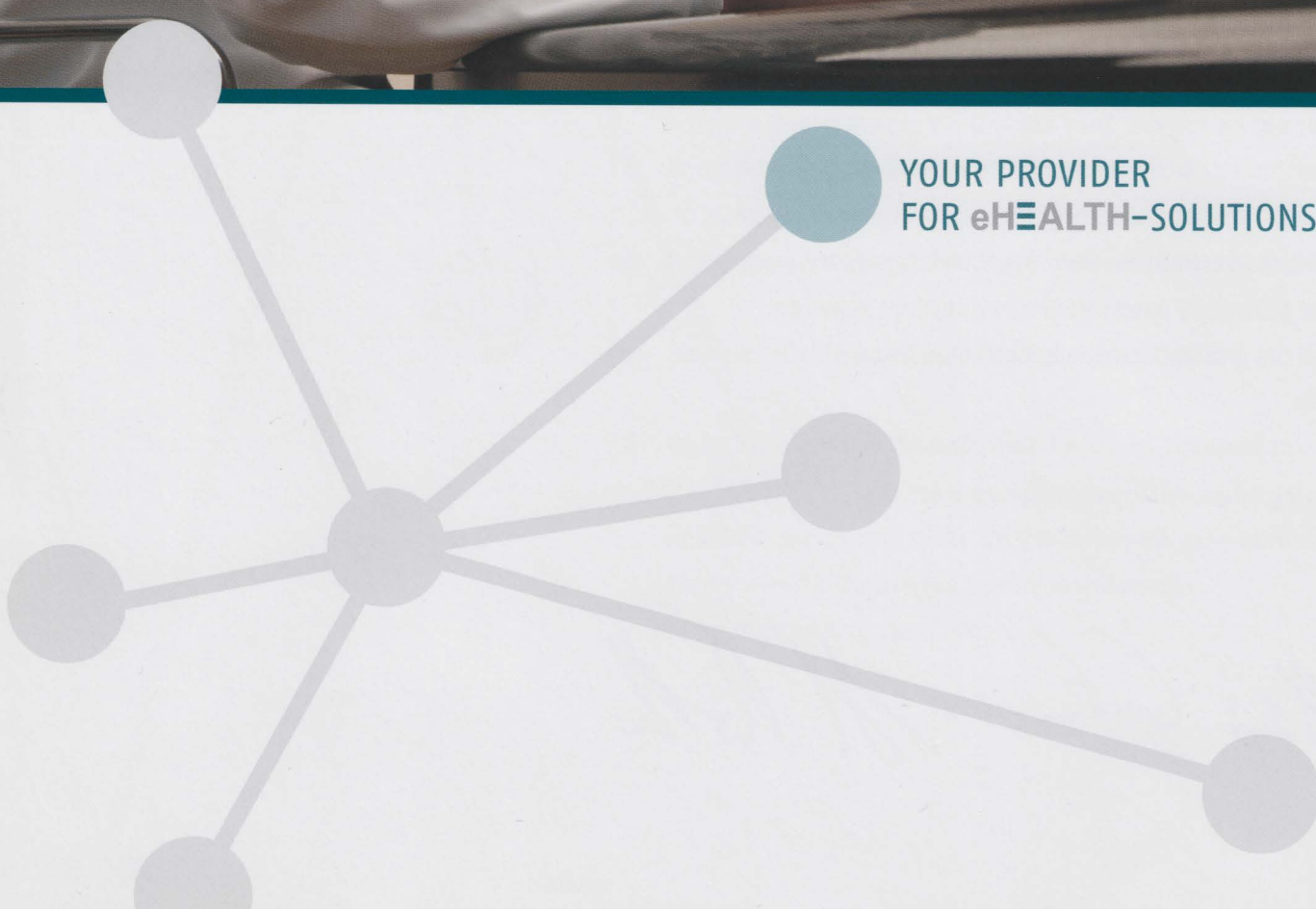


VEPRO



YOUR PROVIDER
FOR eHEALTH-SOLUTIONS

100% SERVICE – ALL THE TIME

“Which solution provider is the right partner for us?”

Given the increasing complexity of IT infrastructures, finding the answer is becoming harder and harder for decision-makers in hospitals and private practices.

It starts with listening and participating in the thought process...

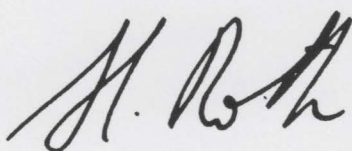
...because the customer is not the one who needs to understand us – rather, we need to understand the customer. That’s how quality is developed, and it has been the basis for VEPRO’s motto since our founding in 1981:

“Greatness only happens when someone goes above and beyond.”

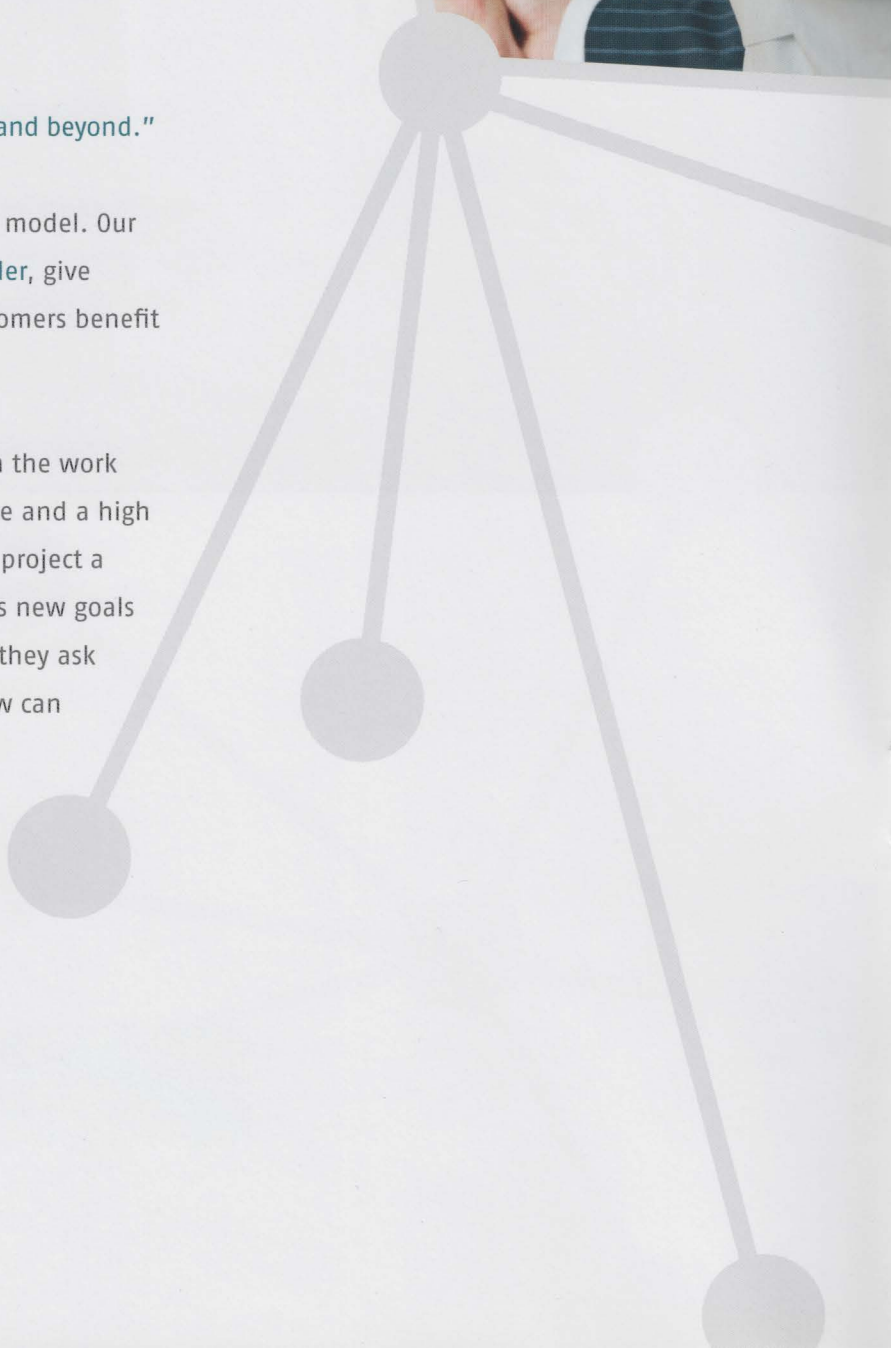
We demonstrate this “greatness” with our business model. Our two segments, **IT System House** and **IT Service Provider**, give VEPRO two fast-growing and stable pillars. Our customers benefit from this strong combination.

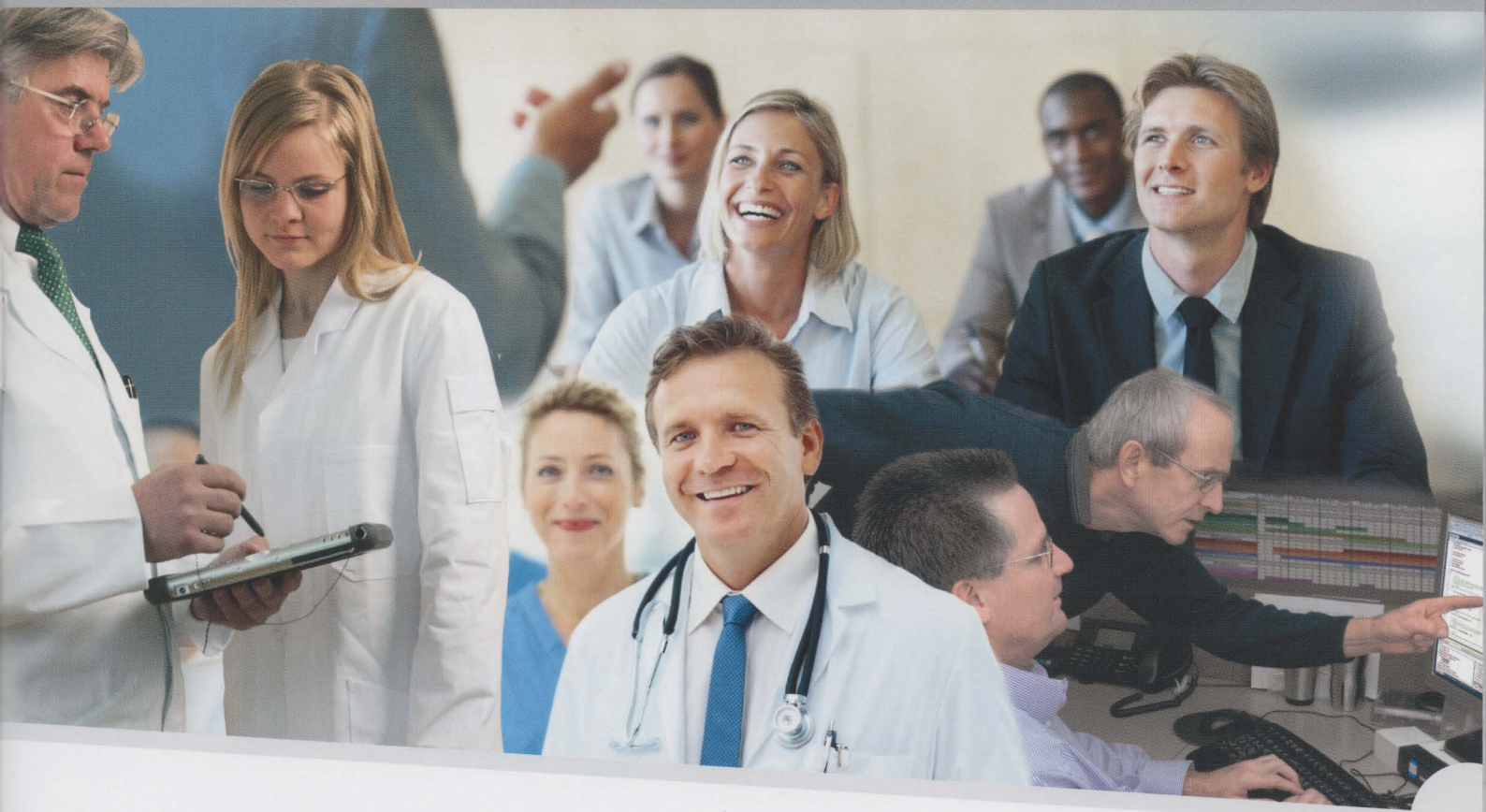
Above all, our employees show “greatness” through the work they do for our customers. They apply their expertise and a high level of personal dedication in order to make every project a success story. They are constantly setting themselves new goals and looking for new approaches. Again and again, they ask the service provider’s most important question: how can we achieve the greatest possible added value for our customers?

The following pages demonstrate why we are the right partner for you.



H. Roth





OUR GOALS: STANDARDS AND MOTIVATION

- 1 Being a competent and reliable partner for our customers
- 2 Being a market leader at our sites and beyond
- 3 Growing and realizing profits through satisfied customers
- 4 Being a reliable business partner for our suppliers
- 5 Reaching our goals through consistent implementation

At VEPRO, the people make up the company.
That's why for us, success is always the result
of an outstanding team effort.



REPRESENTED WORLDWIDE IN THE IT HEALTHCARE MARKETS

With its mainstays – its PACS, workflow and cloud solutions – the VEPRO Group has become a global player.

We have more than 4,000 installations worldwide – from mini PACS solutions in clinics and practices to our comprehensive enterprise solution for every specialized department in a clinic, including workflow management, process engineering and web-based information distribution. VEPRO is the only company that provides all multimedia patient data for every specialized area in a unique user interface. Despite their complexity, our solutions always remain simple and comprehensible.

BANGLADESH

IRAN

RUSSIA

BRAZIL

ITALY

SAUDI ARABIA

GERMANY

CROATIA

SINGAPORE

FRANCE

NORTH AMERICA

SOUTHEAST ASIA

GREECE

AUSTRIA

TURKEY

INDIA

PAKISTAN

HUNGARY

10 REASONS WHY VEPRO IS THE BEST CHOICE FOR IT HEALTHCARE SOLUTIONS:

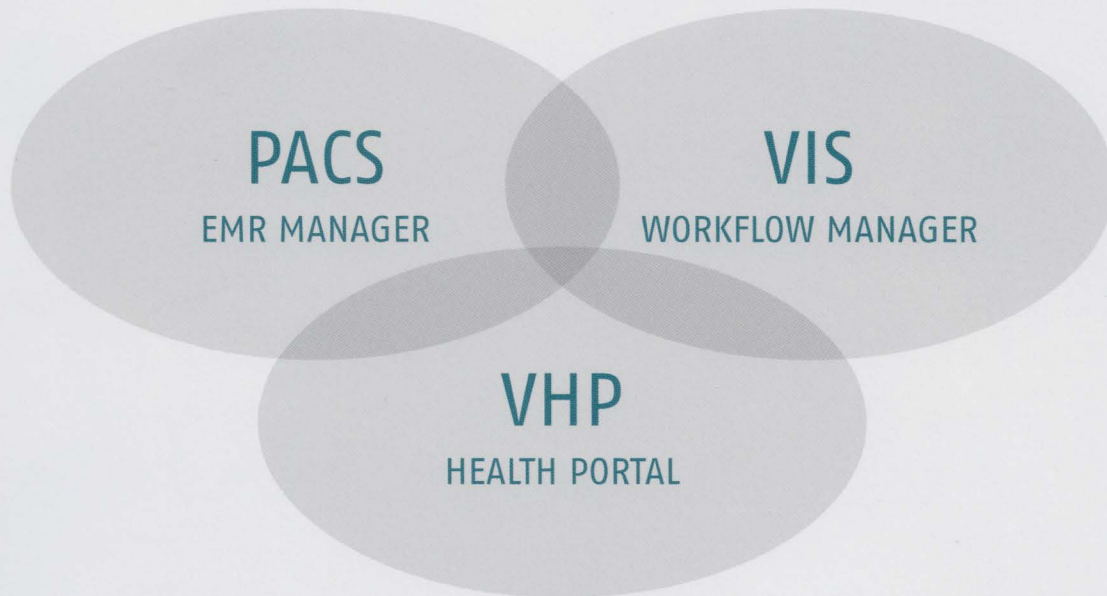
- 1 **Customer proximity** – We are conveniently located with our subsidiaries and partners worldwide.
- 2 **Everything from a single source** – As a solution provider, we provide our customers with strategy consulting, delivering hardware and software, project planning and implementation, systems integration, maintenance and training, all the way through to complete IT operations.
- 3 **Understanding** – We meet our customers eye to eye, speak their language and understand their needs.
- 4 **Responsibility** – With our universal services, we guarantee smooth IT operations for our customers.
- 5 **Competence** – In our solution and competence centers, we provide concentrated expertise about complex specialized areas. Specialists complement the customer teams on site.
- 6 **Further training** – Our worldwide training centers ensure practice-oriented further training for users.
- 7 **Certification** – By holding all of the legally required certificates for the operation and support of medical products, we guarantee the greatest possible investment security.
- 8 **Offering** – We offer a comprehensive range of approximately 12,000 IT products and services, with short delivery times.
- 9 **Cost reduction** – With our eHealth solutions, we guarantee efficient workflows and make information available everywhere, thereby guaranteeing the greatest possible cost savings.
- 10 **Employees** – Our employees ensure that more than 4,000 customers have found a competent and reliable partner in VEPRO.

TRUST IN OUR MANY YEARS OF EXPERIENCE

For hospitals and medical practices, IT is often less a question of having the best technology than having the greatest possible practical application. VEPRO sees itself as a solution provider that optimally combines technology with business administration in hospitals.

As your partner, we are always there in person when you need expert knowledge and technology, and whenever upcoming process changes in the hospital call for additional support.





TAILOR-MADE EHEALTH SOLUTIONS

PACS / EMR

The wish to receive all information for a patient at the push of a button is now a reality – regardless of which specialized medical area the images, films, texts, graphics or test results come from.

VIS

The VEPRO Information System helps with tailored workflow design and process optimization. Work processes are precisely defined for process reliability, efficiency, fault minimization and cost reduction.

VHP

The Vepro Health Portal (VHP) publishes all of the available medical information, such as images, films, text and audio, using a centralized multimedia approach. It not only networks the health care professionals with one another as information providers, but also makes "personal health records" a reality for patients.

VEPRO – the entire value chain from a single source



OUR OWN RESEARCH AND DEVELOPMENT – “MADE IN GERMANY”

VEPRO is one of the few companies that develops, produces, sells and supports all of its own software products. Research and development takes place exclusively at the Pfungstadt branch. Right here in Germany, we find the specialists who can make a product marketable within the shortest possible time.

At the same time, VEPRO is an economically independent and profitable company that finances itself. For three decades, we have guaranteed our customers' investments through our stability, continuity and innovations.



CUSTOMER CONSULTATION ON SITE

It is not just our comprehensive range of offerings that makes VEPRO a strong partner – it is also our combination of experience and the stability of a medium-sized German company that offers flexibility and a local presence.

The decisive benefit

Our nationwide subsidiaries make autonomous decisions. This guarantees fast responses to inquiries and direct implementation of the agreed projects. At the same time, our approximately 4,000 customers also benefit from the performance of the entire VEPRO Group:

- good contacts with manufacturers
- strong logistics with fast delivery times
- attractive conditions due to a high purchasing volume

Efficient operations in hospitals and private practices are becoming more and more dependent on the performance and reliability of their IT systems. When choosing the right IT partner, values like trust, reliability and honesty are thus very important.

BANKING ON MORE PLAYING ROOM

Today, hospitals and practices are facing great cost and personnel pressure, while at the same time needing to improve the quality of their patient care.

This conflict creates a need for the following solutions:

- optimizing and making the IT infrastructure more flexible
- supporting business processes
- protecting existing investments
- securing access to medical data
- carefully monitoring systems
- guaranteeing reliable, fault-free operations for the networks – if desired, 24 hours a day, 365 days a year.

VEPRO service: the IT guarantee

We can guarantee precisely defined individual tasks or entire areas of responsibility. Individual service level agreements are used worldwide to ensure the operations and functionality of the IT infrastructure – throughout the entire IT lifecycle.





BANKING ON INVESTMENT SECURITY

In particular, the critical issue of IT security is a decisive reason for many hospitals and practices to invest in VEPRO solutions. There is almost no other area where errors can cause greater damage.

All of our services focus on:

- cost transparency,
- optimizing internal resources,
- high user satisfaction and
- constantly updated IT infrastructure throughout the entire lifecycle

Our goal is to give our customers more time for the important things: concentrating on the medical tasks.

BANKING ON TOP EXPERTISE

The more complex an issue is, the simpler the solution needs to be. That's where our specialists come in, with their up-to-date detailed knowledge and many years of practical experience.

VEPRO has brought together the expertise of its employees at the company headquarters, as an information pool that can be accessed from anywhere in the world. Our customers benefit from this system because they can draw on the specialized knowledge of our highly qualified experts at any time.

VEPRO's medical products comply with all of the relevant statutory national and international requirements.

Our certifications (including EN-ISO 9001, EN-ISO 13485, FDA (510K) and MPG II b) document the expertise of our specialists.



BANKING ON THE EXPERT TEAM

The IT sector is shaped by ongoing innovations and technological changes from a wide variety of manufacturers. Fortunately you have a competent partner in VEPRO, to help you with all of your specialized issues and keep the interactions of the entire infrastructure in perspective.

We use our "toolbox" of options to combine the best components for our customers' needs into a tailor-made solution.

We create project teams that are just as specialized as our customers' IT infrastructures, and combine the convenience of a personal contact partner with the competence of a global team of experts.

BANKING ON TRAINING SKILLS

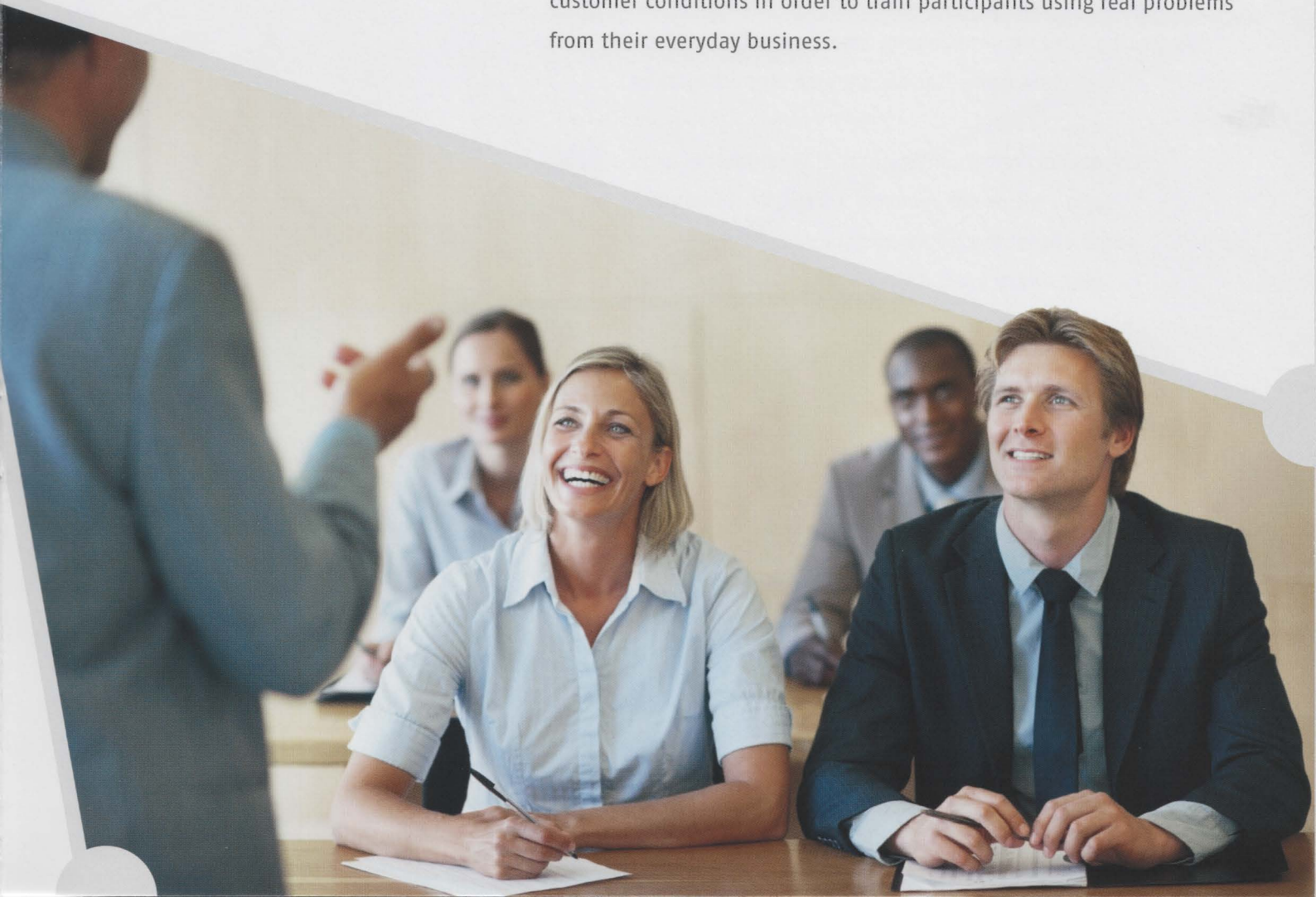
Even the best IT infrastructure and the latest software can only be useful to hospitals and private practices if they are professionally operated by well-trained employees.

This is where VEPRO sees its obligation. With IT seminars, workshops, user training sessions and individual coaching, our experienced VEPRO application specialists can provide training directly on the customer's premises or in the training center at every branch.

From practitioners for practitioners

However important further training may be, it only pays for itself and benefits the customer if the offering is based on the actual need. Thus the greatest strength of the VEPRO training centers lies in their tailor-made seminar concepts.

For instance, the VEPRO training facilities can replicate individual customer conditions in order to train participants using real problems from their everyday business.



CREATING LEAN PROCESSES

Nowadays, it is not just important to have well-trained employees and stable IT solutions; you also need a simple, fast and competent exchange of information with your partner.

Regardless of whether the hospital or practice's questions have to do with service, expansion or process optimization, VEPRO customers are always advised by a skilled employee.

VEPRO works with the customer to optimize workflows and create the technical requirements for efficient workflows within the hospital structure.

More than 4,000 customers are already enjoying this benefit.



FROM VISIONS TO SUCCESSES

-
- 1981** Harald G. Roth founds VEPRO GmbH. At this time, the company is still developing software for veterinarians – the origin of the name VEPRO, which stood for “veterinary medicine program.”
 - 1989** Harald G. Roth recognizes the opportunities for digital image processing in the medical field. The “PACS” process is first introduced at a global medical conference in Vienna. The result is a success story that VEPRO continues to write year after year.
 - 1991** The company stops developing software for veterinarians.
 - 1995** VEPRO first introduces its MEDIMAGE PACS product internationally at the RSNA in Chicago.
 - 1998** The first subsidiary was established in 1998 in Chicago. VEPRO’s national success spreads through sales partners to all of Europe, America, Australia and Asia.
 - 1999** In collaboration with international medical technical companies, MEDIMAGE becomes the world’s most successful image management system for the entire field of human medicine, with more than 2,000 installations worldwide.
 - 2003** The company’s legal form is changed from a GmbH (limited liability company) to an Aktiengesellschaft (stock corporation). The company expands into new buildings, taking a bold but calculated approach.
 - 2011** 30 years of VEPRO

VEPRO

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